



Excolere Equity Partners – Investment Associate Position Overview

About Us

Grounded in an understanding of the fundamental role that Education and Human Capital management plays in driving economic and societal progress, Excolere Equity Partners (“Excolere”) leverages its deep sector experience and strategic and operational expertise to accelerate the growth and enhance the impact of companies in the Education and Human Capital sector.

With over 50 years of experience, the team's distinctive network expands to industry leaders, senior operating executives, and public policy professionals. Excolere brings a systematic approach to adding value to its investments and through partnerships with management. By ensuring strategic clarity, by cultivating high performing teams, by improving operating capabilities, and by de-risking business models, Excolere helps businesses realize their full growth potential and impact.

Associate Position Description

Associates work closely with Excolere’s senior investment professionals and operating partners to help identify, develop, evaluate, and execute new investments. Key responsibilities include: producing industry and market research, conducting foundational company research, and performing valuation and financial analysis. Associates also work directly with portfolio company executives to track company performance and support portfolio company value creation efforts.

Associate Qualifications include the following:

- 2-3 years of investment banking or valuation experience, preferably as an analyst at a prominent investment bank or consulting firm
- Bachelor’s degree with excellent academic record
- Strong understanding of financial accounting
- Demonstrated proficiency with financial modeling using Microsoft Excel
- Strong writing skills with the ability to summarize research analyses and investment rationale thoughtfully and concisely
- Demonstrated proficiency with document production using Microsoft PowerPoint
- High level of maturity, and exceptional work ethic and attention to detail
- Proven ability to work in team-based environments with bias towards proactive communication
- Self-starter who can take on significant responsibility with little supervision
- Developed capacity to perform in hybrid/remote working environments without diminishment of high standard of performance
- High comfort level with multi-tasking and ambiguity
- Passionate about finance, investing, and/or private equity
- Professional exposure to either the education or human capital management industries beneficial, but not required
- Located in or willing to relocate to Los Angeles

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Associate compensation is competitive and includes a base salary and the opportunity for performance-based bonuses. Associates are expected to commit to a minimum of two years with the opportunity for internal advancement among high performing associates.

Candidates must enjoy working in an entrepreneurial, dynamic, and highly collegial environment, where proactivity and thoughtfulness are essential traits and high-performance expectations are the norm. It is essential that candidates possess personal and professional integrity, a commitment to self-improvement, and a desire to challenge the limits of her or his current skillset. Candidates who have a passion for supporting endeavors which positively contribute to society through education and human development will find their time at Excolere personally enriching and professional gratifying.