



101 Park Avenue, 48th Floor
New York, NY 10178
www.visualizegroup.com
212-540-5151

Firm Overview:

The Visualize Group (“Visualize”) is a next-generation private investment firm formed in 2023 to make strategic, high conviction investments in generationally enduring businesses operating within mission critical, services-based sectors, including business services, industrial services, and technology services. The firm’s *Cornerstone & Control* strategy seeks to back mid-cap public companies and mid-market private companies where the firm can be a control or a lead, non-control investor.

Visualize was founded by C. C. Melvin Ike, a former Managing Director in the Tactical Opportunities Group at Blackstone. The firm is backed by a strong roster of institutional investors, including Ivy League endowments, foundations, notable family offices and many of the prominent investors and business builders that worked with our founder throughout his career.

The word "Visualize" represents the firm's core philosophy of partnering with the highest quality management teams and helping them to reimagine, recreate, and redesign – *to Visualize* – the next generation of mission critical, services-based industry leaders. Learn more at www.visualizegroup.com.

Position Overview:

We are seeking an exceptional individual to join our team as a private equity Vice President or Principal. This person will work directly with the senior partners of the firm and in partnership with Associates to execute mid-market control buyouts. While this position is focused primarily on our buyout strategy, the VP/Principal will have exposure to both public and private companies and work alongside our tight-knit and integrated team. We believe this public/private synergy creates a unique and differentiated experience across developing generational themes, driving value creation, and delivering attractive exits.

Our team has an unconventional level of commitment to honing the craft of investing, and we look to both hire and train those who have a similar level of commitment. The VP/Principal will drive all phases of the investment process, including developing and prosecuting our investment themes; sourcing new investments; leading due diligence on potential investments and managing Associates’ workstreams; relationship-building with management teams; negotiating and closing transactions; developing and driving value creation plans; and ultimately partnering with management to deliver attractive exits.

You’ll be working closely with the Founder and a high caliber and growing team of 9 individuals. This provides an opportunity for a high level of exposure, leadership, and growth within a fast-moving and entrepreneurial environment.

Primary responsibilities include:

- Owning the responsibility of each phase of the deal-making cycle from sourcing and diligence through term sheet negotiations and close, while continuously anticipating and mitigating potential risks.
- Structure and manage deal team workstreams.
- Oversee and directly conduct financial analysis, including company valuation, financial modeling, and investment return analysis.
- Oversee and perform due diligence on potential investment opportunities, including market research, competitive analysis, and risk assessment.
- Drive deal execution processes, including investment memorandums, structuring deals, conducting negotiations, and coordinating legal and financial documentation.
- Drive portfolio company growth through strategic partnership and direction, with an eye towards value creation and tracking portfolio company performance.
- Partner with leadership to evaluate investment strategies and opportunities for portfolio optimization.

Required Qualifications / Desired Attributes

While we tend to eschew formulaic requirements, we have found that the following qualifications and attributes have tended to produce uniquely positive outcomes for our team and candidates over time:

- Bachelor's degree (or equivalent)
- Exceptional academic record, including strong academic achievement in undergraduate studies
- Minimum of 8-10 years of private equity investing experience, including end-to-end management of the deal process; lower middle market experience in technology and/or business services preferred
- Highly analytical, intellectually curious, detail oriented, and a demonstrable track record in investing
- Deep experience in building an investment thesis with the ability to build consensus and drive discussion with the investment committee
- Expertise in understanding the dynamics and market trends
- Strong technical, organizational, and oral and written communication skills
- Team-focused player with high integrity and a commitment to excellence; proven experience managing and developing junior team members

To Apply

Please email your resume to Recruiting@TPG.com and we will review your information and come back to you with potential next steps should there be an alignment with your experience and our open opportunity.