



## Quona Capital

<https://quona.com/>

**Role:** Partner (Growth)

**Location:** Remote  
(Preference for ET, GMT, CET or GTS timezones)

## Company

Quona Capital is a global venture capital firm focused on inclusive fintech founded in 2015 with the dual purpose of delivering top tier returns to LPs and driving financial inclusion in emerging markets. We have ~\$760M assets under management invested in an [active portfolio](#) of 70+ leading fintechs expanding access to financial services for underserved consumers and SMEs across India, Southeast Asia, Latin America, Africa and the Middle East.

Quona invests in the most promising emerging market fintech startups, including embedded financial solutions that can serve as a catalyst to positive change in sectors such as banking, lending, payments, supply chain finance, cross border commerce, agriculture, and insurance. Quona makes no trade-off between returns and impact, with a firm belief that financial returns and social impact can be delivered on a single platform at scale.

## Role and Responsibilities

Quona is expanding their team with the addition of an experienced growth investor. This person will be responsible for building the growth product suite of their firm. Currently, Quona has an Opportunity Growth Fund to enable reinvestment in strong performers within their portfolio. The firm is planning to raise an Opportunity Growth Fund II vehicle with an expanded mandate (including de novo later stage deals as well as later stage follow ons on its existing stars). Quona will bring on a leader to drive this effort – charting the strategy and building out the function in close collaboration with existing investment and fundraising teams.

## Professional Qualifications

- Seasoned growth investor in a check writing position.
- Strong track record investing in fintech companies.
- Exposure and success investing in emerging markets.
- Experience building out a platform, building a team, and raising funds.

### Search Team

<p><b>Dan Miller</b> Partner (805) 910-9928 dan@truesearch.com</p>	<p><b>Edmund Thomson Jones</b> Partner +44 7825 652544 edmund.tj@truesearch.com</p>	<p><b>Calum MacDonald</b> Principal +44 7572 624955 calum@truesearch.com</p>	<p><b>Sophie Matt</b> Associate (614) 390-1728 sophie.matt@truesearch.com</p>
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